

Coaching With Style



PURPOSE:

To give managers the tools they need to instantly improve their communication with direct reports and their ability to effectively coach and develop them.

WHO SHOULD ATTEND:

Managers and supervisors who want to learn how to using effective coaching as a way to maximize performance.

BENEFITS TO PARTICIPANTS:

- Understand the characteristics of the best coaches and how to display those characteristics
- Understand the primary behavioral styles and how they interact
- Identify styles of direct reports and how those styles match up with their own style
- Understand the link between communication and trust
- Understand the importance of adapting your coaching style to each individual.
- Differentiate coaching from managing
- Understand the characteristics of the best coaches and how to display those characteristics
- Practice new skills in a supportive, controlled environmental leading to faster implementation where it really matters- with direct reports